

Presentation Exercises

Suitable for

- Management trainee – Senior Managers

Use for

- Selection (AC)
- Development (DC)

Test format

- Printed material
- 55-90 minutes



Alone



Overview

The Participant is asked to prepare for and make a formal presentation that is consistent with the demands of the target role. Exercise materials usually include text, tables, and charts which the Participant needs to analyse and come up with recommended actions. These are highly assessments for roles that require an ability to understand complex issues and to have good oral communication skills.



Criteria

These types of exercise typically elicit behaviours related to the following Competencies:

- Problem Analysis
- Planning & Organising
- Persuasive Oral Communication
- Impact
- Stress Tolerance
- Commercial Awareness



Timings

The time required for these exercises varies, but the following is a useful guide:


Administrator instructions	5 mins
Participant preparation	30-60 mins
Presentation and Q&A	20-25 mins



Professional Skills

These exercises are evaluated by assessors, who must be competent in behavioural assessment. Check our Assessor Skills course for details.

Please contact us for more information.

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Exercise Contexts

These off-the-shelf exercises cover a range of industry sectors:

- Construction
- Financial Services
- Health
- Hotel Catering
- IT/Telecom
- Manufacturing
- Pharmaceutical
- Retail
- Professional Services



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